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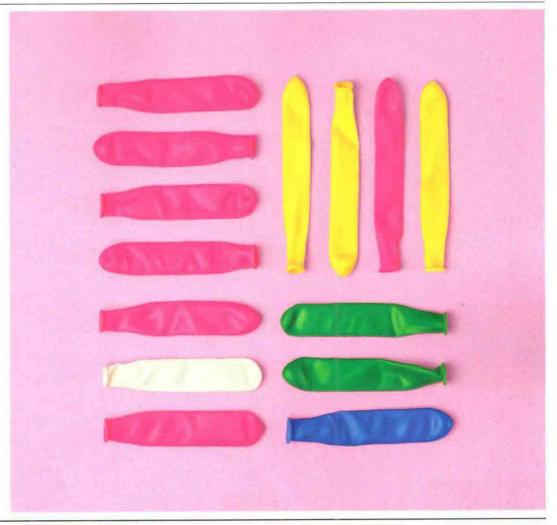


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INTERACTION



THE LEADER'S GUIDE TO CORPORATE CULTURE

HBR ARTICLE BY **BORIS GROYSBERG, JEREMIAH LEE, JESSE PRICE,** AND **J. YO-JUD CHENG,** JANUARY-FEBRUARY 2018

Executives are often confounded by culture, because much of it is anchored in unspoken behaviors, mindsets, and social patterns. Many leaders either let culture go unmanaged or relegate it to HR, where it becomes a secondary concern for the business. This is a mistake, because properly managed, culture can help them achieve change and build organizations that will thrive in even the most trying times.

This article describes four levers for evolving a culture. Here are a few observations about each one. Articulate the aspiration: Be strategic about who is articulating the aspiration. Public articulation of a culture change by someone other than key leaders significantly dilutes the message, delaying acceptance and readiness for execution by management and employees. While an expert initiative leader or program manager may have deeper knowledge or even keener insight about the needed change, having anyone other than the top executive introduce and endorse the aspiration creates a slow start. Select and develop leaders who align with the target culture: It is important to begin this

critical step as quickly as possible. Removing managers and executives who are clearly not supportive of the change is the most visible and authentic indicator to employees that the company is serious. Use organizational conversations about culture to underscore the importance of change: To this lever, I would add that managers should include the culture change as a regular agenda item for recurring meetings to support faster integration of the change into everyday thoughts and behaviors of managers, supervisors, and their teams. Reinforce the desired change through organizational design: Overrelying on training,

"Removing managers and executives who are clearly not supportive of the change is the most visible and authentic indicator to employees that the company is serious."

program changes, and processes without the other three levers can reduce the speed of change, create tension, and frustrate the people accountable for day-to-day process efficiency and effectiveness.

Dot Proux, retired partner,
Ernst & Young, and executive coach

Is it meaningful to integrate all eight culture characteristics in a system of only two dimensions? Take, for example, the characteristic "caring": Is there really a gap between "caring" and "authority" (a characteristic of paternalistic enterprise cultures)? Are "caring" and "enjoyment" mutually exclusive? A second question: Is it helpful to describe an enterprise by only one of the eight attributes (Tesla = learning, Disney = caring)? My last point:

There is no link between these eight characteristics and concepts of man. I am deeply persuaded that those-companies based on the deepest human strivings (creating meaning in life and being appreciated as individuals) are able to unleash performance in the best and most enduring way.

Heinrich Anker, lecturer, Bern University of Applied Sciences

Many consider doing business across different cultures to be risky and avoid it. They favor homogeneous management and working teams, and are noninclusive of people from culturally different backgrounds. My 20 years of business experience in Asia taught me something different. A multicultural team can easily outperform homogeneous teams if the working conditions are set right and the team is managed well.

Wilfried Schrupp, principal, shubo - cross cultural business GmbH

THE NEW CEO ACTIVISTS

HBR ARTICLE BY **AARON K. CHATTERJI** AND **MICHAEL W. TOFFEL**, JANUARY-FEBRUARY 2018

Though corporations have been lobbying the government and making campaign donations for a long time, in recent years a dramatic new trend has emerged in U.S. politics: CEOs are taking very public stands on thorny political issues that have nothing to do with their firms' bottom lines. Business leaders like Tim Cook of Apple, Howard Schultz of Starbucks, and Marc Benioff of Salesforceamong many others-are passionately advocating for a range of causes, including LGBTQ rights, immigration, the environment, and racial equality. Not only are CEOs speaking out, but they're



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Q: How often do you feel hopeful about your future at work?

9% ALMOST NEVER 20% SOMETIMES 28% MOST OF THE TIME 13% ALMOST ALWAYS

SOURCE "TAKE THIS QUIZ TO FIGURE OUT HOW TO BE HAPPIER AT WORK," BY ANNIE MCKEE

flexing their firms' economic muscles by threatening to move business activities out of states that pass controversial laws.

The authors missed an important point: the indirect impact on employees when business leaders become socially or politically vocal. To fit in—if not to keep their jobs—must employees overtly express the opinions and values of their leaders? What recourse is there if they don't share those values?

Tad Travis, research director, Gartner

In my opinion, politics and business are increasingly intertwined. Business leaders cannot live in a political or economic vacuum. And given the rage-fueled polarization and "otherizing" that defines the current political landscape, it is difficult to be political without being partisan. Impartiality is a fallacy. Kirsten Osolind, partner, RE:INVENTION

WHY EVERY ORGANIZATION NEEDS AN AUGMENTED REALITY STRATEGY

HBR ARTICLE BY MICHAEL E. PORTER AND JAMES E. HEPPELMANN, NOVEMBER-DECEMBER 2017

While the physical world is three-dimensional, most data is trapped on two-dimensional pages and screens. This gulf between the real and digital worlds prevents us from fully exploiting the volumes of

information now available to us. Augmented reality, a set of technologies that superimposes digital data and images on physical objects and environments, is closing this gap. By putting information directly into the context in which we'll apply it, AR increases our ability to absorb and act on it.

"To fit in—if not to keep their jobs must employees overtly express the opinions and values of their leaders? What recourse is there if they don't share those values?"

- TAD TRAVIS

I agree that augmented reality is already playing a notable role in the B2B industry. However, for B2C we are still waiting for a mature tracking and visualizing technology that is both robust and minimal in appearance. Once attractive AR tech becomes available to consumers, this new product category could rival—and even dethrone—the smartphone. Businesses should utilize design thinking and value proposition methods to figure out which customer needs could be met with AR.

Michael Rocktaeschel, expert manager, Diconium It looks like AR is not only making life easier and more productive but is also changing people's values. If this tendency continues, it is very likely that we are going to have social problems because of fading skills and poor education. AR could end up posing more problems than solutions in the near future.

Saul Esparza, doctoral student, Universidad Michoacana de San Nicolas de Hidalgo

Although certainly ominous, this article suggests some positive outcomes. Many very capable people are currently hindered by difficulty learning from 2-D images and words, and are confined to low-paying roles as a result. AR could help them break through that barrier. I see positive potential in many fields-for example, those in which standards for quality and safety are becoming more rigorous. In the future, AR could help people leapfrog the challenges of literacy, language, or inability to translate 2-D information to the real world. AR could also vastly increase the potential labor pool that organizations can draw from. This is a personal observation; I am not speaking on behalf of SGS. John Douglas Britton, business and process improvement, SGS NZ

The mobile augmented reality market is expected to be worth nearly \$80 billion by 2022, at a CAGR of 69.85% between 2016 and 2022. Mobile augmented reality is one of the emerging technologies to view virtual information and content in a real-world environment using handheld devices.

Pooja Patange, corporate communicator, MarketsandMarkets



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Why We Should Be Disagreeing More at Work BY AMY GALLO

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New research shows that in some circumstances, periodic office reshufflings not only increase collaboration but also boost the bottom line. *Plus* How the Great Recession changed banking, CEO succession in family businesses, and more

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